



AXON

Sparks Police Dept. - NV

AXON SALES REPRESENTATIVE

Chris Neubeck

602-708-0074

cneubeck@axon.com

ISSUED

11/24/2020

Q-277365-44159.675CN

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Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737

Q-277365-44159.675CN

Issued: 11/24/2020

Quote Expiration: 12/15/2020

Account Number: 112577

Payment Terms: Net 30
 Delivery Method: Fedex - Ground

SHIP TO

Chris Crawford
 Sparks Police Dept. - NV
 1701 E. Prater Way
 Sparks, NV 89434
 US

BILL TO

Sparks Police Dept. - NV
 1701 E. Prater Way
 Sparks, NV 89434
 US

SALES REPRESENTATIVE

Chris Neubeck
 Phone: 602-708-0074
 Email: cneubeck@axon.com
 Fax: (480) 658-0629

PRIMARY CONTACT

Chris Crawford
 Phone: (775) 353-2241
 Email: ccrawfor@cityofsparks.us

Year 1 - BWC

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
73687	EVIDENCE.COM VIEWER LICENSE	60	2	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	130	0.00	0.00	0.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	12	130	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	6,500	0.00	0.00	0.00
73680	RESPOND DEVICE PLUS LICENSE	60	130	0.00	0.00	0.00
73681	AXON RECORDS FULL	60	130	0.00	0.00	0.00
73739	PERFORMANCE LICENSE	60	130	0.00	0.00	0.00
73682	AUTO TAGGING LICENSE	60	130	0.00	0.00	0.00
73698	CITIZEN FOR COMMUNITIES 51-150 SWORN AGENCY-WIDE LICENSE	60	1	0.00	0.00	0.00
73738	REDACTION ASSISTANT 51-150 SWORN AGENCY-WIDE LICENSE	60	1	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	37	0.00	0.00	0.00
73840	EVIDENCE.COM BASIC ACCESS LICENSE	60	37	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	75	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	25	0.00	0.00	0.00
73893	STANDARDS LICENSE, NON-SWORN	60	8	0.00	0.00	0.00
73638	STANDARDS ACCESS LICENSE	60	123	0.00	0.00	0.00
73639	STANDARDS LICENSE PAYMENT	12	123	240.00	0.00	0.00

Year 1 - BWC (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87056	TECH ASSURANCE PLAN 1-BAY FLEX 2 DOCK WARRANTY	60	4	0.00	0.00	0.00
87057	TECH ASSURANCE PLAN 1-BAY FLEX 2 DOCK PAYMENT	12	4	39.00	39.00	156.00
87058	TECH ASSURANCE PLAN 6-BAY FLEX 2 DOCK WARRANTY	60	4	0.00	0.00	0.00
87059	TECH ASSURANCE PLAN 6-BAY FLEX 2 DOCK PAYMENT	12	4	354.00	354.00	1,416.00
87066	TECH ASSURANCE PLAN FLEX 2 CAMERA WARRANTY	60	22	0.00	0.00	0.00
87067	TECH ASSURANCE PLAN FLEX 2 CONTROLLER WARRANTY	60	22	0.00	0.00	0.00
87068	TECH ASSURANCE PLAN FLEX 2 CAMERA AND CONTROLLER PAYMENT	12	22	366.00	366.00	8,052.00
Other						
Unlimited 7+ 5 YEAR BUNDLE	Unlimited 7+ 5 YEAR BUNDLE	60	130	0.00	0.00	0.00
20410	2020 - UNLIMITED 7 + PAYMENT YEARS 1-5	12	130	2,028.00	935.59	121,626.70
Not Eligible/Customer Declined Channel Services	Not Eligible/Customer Declined Channel Services		130	0.00	0.00	0.00
Evidence.com Channel Services SMA Not Required	Evidence.com Channel Services SMA Not Required		130	0.00	0.00	0.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	37	180.00	180.00	6,660.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	25	468.00	468.00	11,700.00
85158	PROFESSIONAL SERVICES MILESTONE PAYMENT: STANDARDS		1	500.00	20,000.00	20,000.00
Services						
79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE		1	0.00	0.00	0.00

Year 1 - BWC (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Services (Continued)						
85144	AXON STARTER		1	2,750.00	0.00	0.00
					Subtotal	169,610.70
					Estimated Shipping	0.00
					Estimated Tax	0.00
					Total	169,610.70

Year 1 - TASER 7

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	60	2	0.00	0.00	0.00
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	60	130	0.00	0.00	0.00
20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS LICENSE	60	130	0.00	0.00	0.00
Hardware						
20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER		65	0.00	0.00	0.00
20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER		65	0.00	0.00	0.00
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT		3	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		390	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		390	0.00	0.00	0.00
22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS		50	0.00	0.00	0.00
22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		50	0.00	0.00	0.00
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		130	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		130	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		260	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		260	0.00	0.00	0.00
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		260	0.00	0.00	0.00

Year 1 - TASER 7 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)						
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		260	0.00	0.00	0.00
80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7		3	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, TACTICAL		156	0.00	0.00	0.00
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR		156	0.00	0.00	0.00
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR		2	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		2	0.00	0.00	0.00
74200	TASER 7 6-BAY DOCK AND CORE		2	0.00	0.00	0.00
Other						
20237	2020 - TASER 7 CERTIFICATION BUNDLE PAYMENT	12	130	720.00	0.00	0.00
Not Eligible for VR Headset	Not Eligible for VR Headset		1	0.00	0.00	0.00
20247	TASER 7 ONLINE TRAINING CONTENT ACCESS LICENSE	60	130	0.00	0.00	0.00
20249	VR EMPATHY DEVELOPMENT STARTER CONTENT ACCESS	60	130	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		2	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)		3	0.00	0.00	0.00
Services						
85147	CEW STARTER		1	2,750.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Year 1 - Fleet

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	6	44	774.00	774.00	34,056.00
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	29	44	3,741.00	1,881.00	82,764.00

Year 1 - Fleet (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
80214	FLEET EVIDENCE.COM UNLIMITED STORAGE	6	44	0.00	0.00	0.00
87069	TECH ASSURANCE PLAN FLEET 2 KIT WARRANTY	6	44	0.00	0.00	0.00
Other						
87050	FLEET VIEW XL ACCESS LICENSE	6	44	0.00	0.00	0.00
WiFi Offload						
80218	WI-FI OFFLOAD, SOFTWARE LICENSE MAINTENANCE	6	1	0.00	0.00	0.00
80219	WI-FI OFFLOAD, SOFTWARE MAINTENANCE PAYMENT	6	1	300.00	300.00	300.00
					Subtotal	117,120.00
					Estimated Tax	0.00
					Total	117,120.00

Year 1 - Interview Room

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50055	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 1 PAYMENT		16	1,188.00	1,057.32	16,917.12
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT		4	350.00	311.50	1,246.00
					Subtotal	18,163.12
					Estimated Tax	0.00
					Total	18,163.12

Year 1 - TAP Refresh

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
11528	FLEX 2 CAMERA, (ONLINE)		22	470.00	0.00	0.00
11536	DOCK, FLEX 2, 1-BAY + CORE		4	413.00	0.00	0.00
11537	DOCK, FLEX 2, 6-BAY + CORE		4	1,563.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		4	43.90	0.00	0.00
11532	FLEX 2 CONTROLLER		22	262.00	0.00	0.00
11509	BELT CLIP, RAPIDLOCK		22	0.00	0.00	0.00

Year 1 - TAP Refresh (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)						
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		22	0.00	0.00	0.00
11545	COLLAR MOUNT, FLEX 2		27	0.00	0.00	0.00
73202	AXON BODY 3 - NA10		130	0.00	0.00	0.00
74210	AXON BODY 3 - 8 BAY DOCK		25	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		143	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		130	0.00	0.00	0.00
Other						
73827	AB3 CAMERA TAP WARRANTY	60	130	0.00	0.00	0.00
73828	AB3 8 BAY DOCK TAP WARRANTY	60	25	0.00	0.00	0.00
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		25	0.00	0.00	0.00
Subtotal						0.00
Estimated Tax						0.00
Total						0.00

Year 1 - Trade In

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
20104	TASER 7 TRADE-IN UPFRONT PURCHASE		120	0.00	0.00	0.00
20106	TASER 7 TRADE-IN TASER 60 BASIC		10	0.00	0.00	0.00
Subtotal						0.00
Estimated Tax						0.00
Total						0.00

Year 1 - Fleet 3 Delivery

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80401	FLEET 3, ALPR LICENSE, 1 CAMERA, ACCESS	54	44	0.00	0.00	0.00
80402	RESPOND DEVICE LICENSE - FLEET 3 - ACCESS	54	44	0.00	0.00	0.00
80400	FLEET, VEHICLE LICENSE, ACCESS	54	44	0.00	0.00	0.00
Hardware						
72036	FLEET 3 STANDARD 2 CAMERA KIT		44	2,405.00	0.00	0.00
72034	FLEET SIM		44	10.00	0.00	0.00
74110	CABLE, CAT6 ETHERNET 25 FT, FLEET		44	15.00	0.00	0.00

Year 1 - Fleet 3 Delivery (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
80471	FLEET 3 ADVANCED RENEWAL WITH TAP	54	44	0.00	0.00	0.00
80474	FLEET 3 ADVANCED RENEWAL WITH TAP PAYMENT	6	44	888.00	0.00	0.00
80477	FLEET 3 ADVANCED RENEWAL WITH TAP TRUE UP	6	44	304.50	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Spares

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
73202	AXON BODY 3 - NA10		4	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		4	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		4	0.00	0.00	0.00
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		4	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		4	0.00	0.00	0.00
Other						
73827	AB3 CAMERA TAP WARRANTY	60	4	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Year 2 - BWC/Fleet

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
73639	STANDARDS LICENSE PAYMENT	12	123	240.00	0.00	0.00
Hardware						
87057	TECH ASSURANCE PLAN 1-BAY FLEX 2 DOCK PAYMENT	12	4	39.00	39.00	156.00
87059	TECH ASSURANCE PLAN 6-BAY FLEX 2 DOCK PAYMENT	12	4	354.00	354.00	1,416.00
87068	TECH ASSURANCE PLAN FLEX 2 CAMERA AND CONTROLLER PAYMENT	12	22	366.00	366.00	8,052.00

Year 2 - BWC/Fleet (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
20410	2020 - UNLIMITED 7 + PAYMENT YEARS 1-5	12	130	2,028.00	2,028.00	263,640.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	37	180.00	180.00	6,660.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	25	468.00	468.00	11,700.00
80474	FLEET 3 ADVANCED RENEWAL WITH TAP PAYMENT	12	44	1,776.00	1,776.00	78,144.00
WiFi Offload						
80219	WI-FI OFFLOAD, SOFTWARE MAINTENANCE PAYMENT	12	1	600.00	600.00	600.00
Subtotal						370,368.00
Estimated Tax						0.00
Total						370,368.00

Year 2 - TASER 7

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		260	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		260	0.00	0.00	0.00
Other						
20237	2020 - TASER 7 CERTIFICATION BUNDLE PAYMENT	12	130	720.00	720.00	93,600.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		2	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
Subtotal						93,600.00
Estimated Tax						0.00
Total						93,600.00

Year 2 - Interview Room

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50056	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 2 PAYMENT		16	1,188.00	1,057.32	16,917.12
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT		4	350.00	311.50	1,246.00
					Subtotal	18,163.12
					Estimated Tax	0.00
					Total	18,163.12

Year 3 - BWC/Fleet

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
73639	STANDARDS LICENSE PAYMENT	12	123	240.00	0.00	0.00
Hardware						
87057	TECH ASSURANCE PLAN 1-BAY FLEX 2 DOCK PAYMENT	12	4	39.00	39.00	156.00
87059	TECH ASSURANCE PLAN 6-BAY FLEX 2 DOCK PAYMENT	12	4	354.00	354.00	1,416.00
87068	TECH ASSURANCE PLAN FLEX 2 CAMERA AND CONTROLLER PAYMENT	12	22	366.00	366.00	8,052.00
Other						
73313	1-BAY DOCK AXON CAMERA REFRESH ONE		4	0.00	0.00	0.00
73689	MULTI-BAY BWC DOCK 1ST REFRESH		4	0.00	0.00	0.00
73309	AXON CAMERA REFRESH ONE		22	0.00	0.00	0.00
73309	AXON CAMERA REFRESH ONE		130	0.00	0.00	0.00
20410	2020 - UNLIMITED 7 + PAYMENT YEARS 1-5	12	130	2,028.00	2,028.00	263,640.00
73689	MULTI-BAY BWC DOCK 1ST REFRESH		25	0.00	0.00	0.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	37	180.00	180.00	6,660.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	25	468.00	468.00	11,700.00

Year 3 - BWC/Fleet (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
80474	FLEET 3 ADVANCED RENEWAL WITH TAP PAYMENT	12	44	1,776.00	1,776.00	78,144.00
					Subtotal	369,768.00
					Estimated Tax	0.00
					Total	369,768.00

Year 3 - TASER 7

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		260	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		260	0.00	0.00	0.00
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		260	0.00	0.00	0.00
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		260	0.00	0.00	0.00
Other						
20237	2020 - TASER 7 CERTIFICATION BUNDLE PAYMENT	12	130	720.00	720.00	93,600.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		2	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
					Subtotal	93,600.00
					Estimated Tax	0.00
					Total	93,600.00

Year 3 - Interview Room

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50057	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 3 PAYMENT		16	1,188.00	1,057.32	16,917.12
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT		4	350.00	311.50	1,246.00
					Subtotal	18,163.12
					Estimated Tax	0.00
					Total	18,163.12

Year 4 - BWC/Fleet

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
73639	STANDARDS LICENSE PAYMENT	12	123	240.00	0.00	0.00
Hardware						
87057	TECH ASSURANCE PLAN 1-BAY FLEX 2 DOCK PAYMENT	12	4	39.00	39.00	156.00
87059	TECH ASSURANCE PLAN 6-BAY FLEX 2 DOCK PAYMENT	12	4	354.00	354.00	1,416.00
87068	TECH ASSURANCE PLAN FLEX 2 CAMERA AND CONTROLLER PAYMENT	12	22	366.00	366.00	8,052.00
Other						
20410	2020 - UNLIMITED 7 + PAYMENT YEARS 1-5	12	130	2,028.00	2,028.00	263,640.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	37	180.00	180.00	6,660.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	25	468.00	468.00	11,700.00
80474	FLEET 3 ADVANCED RENEWAL WITH TAP PAYMENT	12	44	1,776.00	1,776.00	78,144.00
Subtotal						369,768.00
Estimated Tax						0.00
Total						369,768.00

Year 4 - TASER 7

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		260	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		260	0.00	0.00	0.00
Other						
20237	2020 - TASER 7 CERTIFICATION BUNDLE PAYMENT	12	130	720.00	720.00	93,600.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		2	0.00	0.00	0.00

Year 4 - TASER 7 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
					Subtotal	93,600.00
					Estimated Tax	0.00
					Total	93,600.00

Year 4 - Interview Room

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50058	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 4 PAYMENT		16	1,188.00	1,188.00	19,008.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT		4	350.00	350.00	1,400.00
					Subtotal	20,408.00
					Estimated Tax	0.00
					Total	20,408.00

Year 5 - BWC/Fleet

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
73639	STANDARDS LICENSE PAYMENT	12	123	240.00	0.00	0.00
Hardware						
87057	TECH ASSURANCE PLAN 1-BAY FLEX 2 DOCK PAYMENT	12	4	39.00	39.00	156.00
87059	TECH ASSURANCE PLAN 6-BAY FLEX 2 DOCK PAYMENT	12	4	354.00	354.00	1,416.00
87068	TECH ASSURANCE PLAN FLEX 2 CAMERA AND CONTROLLER PAYMENT	12	22	366.00	366.00	8,052.00
Other						
73314	1-BAY DOCK AXON CAMERA REFRESH TWO		4	0.00	0.00	0.00
73688	MULTI-BAY BWC DOCK 2ND REFRESH		4	0.00	0.00	0.00
73310	AXON CAMERA REFRESH TWO		22	0.00	0.00	0.00
73310	AXON CAMERA REFRESH TWO		130	0.00	0.00	0.00
20410	2020 - UNLIMITED 7 + PAYMENT YEARS 1-5	12	130	2,028.00	2,028.00	263,640.00
73688	MULTI-BAY BWC DOCK 2ND REFRESH		25	0.00	0.00	0.00

Year 5 - BWC/Fleet (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	37	180.00	180.00	6,660.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	25	468.00	468.00	11,700.00
80474	FLEET 3 ADVANCED RENEWAL WITH TAP PAYMENT	12	44	1,776.00	1,776.00	78,144.00
Subtotal						369,768.00
Estimated Tax						0.00
Total						369,768.00

Year 5 - TASER 7

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		260	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		260	0.00	0.00	0.00
Other						
20237	2020 - TASER 7 CERTIFICATION BUNDLE PAYMENT	12	130	720.00	720.00	93,600.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		2	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
Subtotal						93,600.00
Estimated Tax						0.00
Total						93,600.00

Year 5 - Interview Room

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50059	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 5 PAYMENT		16	1,188.00	1,188.00	19,008.00

Year 5 - Interview Room (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)						
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT		4	350.00	350.00	1,400.00
					Subtotal	20,408.00
					Estimated Tax	0.00
					Total	20,408.00
Grand Total						2,236,108.06



Discounts (USD)

Quote Expiration: 12/15/2020

List Amount	2,877,469.60
Discounts	641,361.54
Total	2,236,108.06

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1 - BWC	169,610.70
Year 1 - TASER 7	0.00
Year 1 - Fleet	117,120.00
Year 1 - Interview Room	18,163.12
Year 1 - TAP Refresh	0.00
Year 1 - Trade In	0.00
Year 1 - Fleet 3 Delivery	0.00
Spares	0.00
Year 2 - BWC/Fleet	370,368.00
Year 2 - TASER 7	93,600.00



Summary of Payments (Continued)

Payment	Amount (USD)
Year 2 - Interview Room	18,163.12
Year 3 - BWC/Fleet	369,768.00
Year 3 - TASER 7	93,600.00
Year 3 - Interview Room	18,163.12
Year 4 - BWC/Fleet	369,768.00
Year 4 - TASER 7	93,600.00
Year 4 - Interview Room	20,408.00
Year 5 - BWC/Fleet	369,768.00
Year 5 - TASER 7	93,600.00
Year 5 - Interview Room	20,408.00
Grand Total	2,236,108.06

STATEMENT OF WORK & CONFIGURATION DOCUMENT

Axon Fleet In-Car Recording Platform








This document details a proposed system design

Agency Created For: Sparks Police Dept. - NV

Quote: Q-277365-44159.675CN

Sold By:	Chris Neubeck
Designed By:	Jake Borro
Installed By:	Axon
Target Install Date:	

VEHICLE OVERVIEW

SITE NAME		CUSTOMER NAME	
Headquarters		Sparks Police Dept. - NV	
Total Configured Vehicles <ul style="list-style-type: none"> • 44 Total Vehicles with this Configuration 			
Video Capture Sources <ul style="list-style-type: none"> • 88 Total Cameras Deployed • 1 Axon Signal Unit(s) Per Vehicle 			
Mobile Data Terminal Per Vehicle <ul style="list-style-type: none"> • 1 Located In Each Vehicle 			
Mobile Router Per Vehicle <ul style="list-style-type: none"> • 1 IBR1700M-B 			
Offload Mechanism <ul style="list-style-type: none"> • WiFi + LTE 			
Evidence Management System <ul style="list-style-type: none"> • Evidence.com 			
			
			Battery Box

SYSTEM CONFIGURATION DETAILS

The following sections detail the configuration of the Axon Fleet In-Car System

Vehicle Hardware

Vehicle Hardware	2	Axon Fleet Cameras will be installed in each vehicle
	2	Axon Fleet Battery Boxes will be installed in each vehicle
	1	Axon Signal Units will be installed in each vehicle
	1	IBR1700M-B router will be installed in each vehicle
Axon Battery Boxes	The battery box provides power to its connected camera for up to 4 hours allowing for video offload while the vehicle ignition state is OFF and the MDT is connected and available.	
Signal Activation Methods	When triggered, the Axon Signal Vehicle (ASV) device will activate the recording mechanism for all configured Axon cameras within 30 feet of the vehicle.	
Mobile Data Terminal	Each vehicle will be equipped with a Mobile Data Terminal provided by the customer.	
Mobile Data Terminal Requirements	<p>Operating System: Windows 7 or Windows 10 - x32 or x64 with the most current service packs and updates</p> <p>Hard Drive: Must have 25GB+ of free disk space</p> <p>RAM/Memory: Windows 7 - 4GB or greater Windows 10 - 8GB or greater</p> <p>Ethernet Port: The system requires the MDT to have one dedicated and available Ethernet port reserved for an Ethernet cable from router. The Ethernet port can be located on an electronic and stationary mobile docking station. If a docking station is used, it is the preferred location for the Ethernet port.</p> <p>Wi-Fi Card: The system requires an 802.11n compatible Wi-Fi card using 5Ghz band.</p> <p>USB Ports: If the computer is assigned to the officer and does not remain with the vehicle, then the number dongles ordered should equal the number of officers or the number of computers assigned. At least one dedicated and available USB 2.0 port for the Fleet USB dongle USB Port on MDT or Dock.</p>	

Additional Considerations	If the customer has a MiFi hotspot, embedded cellular, or USB 4G, then the customer must purchase a Cradlepoint router with an external antenna and Cradlecare. For agencies that use NetMotion Mobility, Axon traffic must be passed through; such that it does not use the Mobility VPN tunnel. Customer must provide IT and / or Admin resources at time of installation to ensure data routing if functional for Axon Fleet operation.	
	In the event an Agency is unable to support the IT requirements associated with the installation, Axon reserves the right to charge the Agency for additional time associated with on-site work completed by an Axon Employee.	
Hardware Provisioning	Customer will provide the following router for all vehicles:	IBR1700M-B
	The customer will provide a MDT for each vehicle	

In-Car Network Considerations

Network Requirements	IBR1700M-B will create a dedicated 5Ghz WiFi network within each vehicle. This network will join the Axon Fleet cameras and Mobile Data Terminal together.		
Network Addressing	IP Addressing		Total IPs Required
	Axon Fleet Cameras	88	176
	Mobile Data Terminal	44	
	IBR1700M-B	44	
Hardware Provisioning	Customer to provide all IP addressing and applicable network information		

Network Consideration Agreement

Network Consideration Agreement	Customer acknowledges the minimum requirements for the network to support this Statement of Work.
	All Axon employees performing services under this SOW are CJIS certified.
	If the network provided by Customer does not meet the minimum requirements, or in the event of a requested change in scope of the project, a Change Order will be required and additional fees may apply. Additional fees would also apply if Axon is required to extend the installation time for reasons caused by the customer or the customer network accessibility.

Professional Services & Training

<p>Project Management</p>	<p>Axon will assign a Project Manager that will provide the expertise to execute a successful Fleet camera deployment and implementation. The Project Manager will have knowledge and experience with all phases of the project management lifecycle and with all application modules being implemented. He/she will work closely with the customer's project manager and project team members and will be responsible for completing the tasks required to meet all contract deliverables.</p>
	<p>Axon will be performing the installation of all Axon Fleet vehicle hardware. Installation services purchased from Axon include a "clip" and removal of existing in-car system hardware. This does not include "full removal" of existing wiring. A "full removal" of all existing hardware and wiring is subject to additional fees. Axon provides basic Fleet operation overview to the customer lead and/or Admin at the time of install.</p> <p>Clip vs Rip installation removal:</p>
<p>Vehicle Installation</p>	<ul style="list-style-type: none"> o It is necessary to differentiate between the type of equipment removal to be provided by Axon. Standard Fleet Installation includes hardware removal in a fashion considered "Clip" which means Axon cuts the wires from the old system without removing multiple panels, removing all wiring and parts from the old system. In the case Axon removes the hardware Axon is not responsible for the surplus of hardware or any devices that may have been physically integrated with the removed system. In some situations, radar systems are integrated with the in-car video system and have a cable that connects to the system, if Axon removes the old in car system then Axon is not responsible for the radar system as part of the removal. o A "Rip" removal should be contracted through ProLogic directly. The Rip would be similar to a complete and full removal, which is more common when they retire a vehicle from service.
<p>Custom Trigger Installation</p>	<p>Axon Signal Units have multiple trigger configuration options. Any trigger configurations that include a door or magnetic door switch are considered "custom" and may be subject to additional fees. An Axon representative has discussed with the Agency the standard triggers of the Fleet System. Those standard triggers include light-bar activation, speed, crash and gun-locks. The light-bar must have a controller to allow Axon to interface for the desired position, gun-locks must be installed with existing hardware in the vehicle. Doors are considered "CUSTOM" since they required additional hardware and time for installation, typically requiring the door may need to be taken apart for the installation.</p>
<p>Training</p>	<p>End-user go-live training provides individual device set up and configuration assistance, training on device use, Evidence.com and AXON View XL. End-user go-live training and support is not included in the installation fee scope.</p>

Notes

Agency has existing contracts #00016742, #00016474, and #00015099 (originated via Q-132443, Q-158267, and Q-135453) and is terminating those contracts upon the new license start date (1/1/2021) of this quote.

The parties agree that Axon is granting a refund of \$142,012.13 (applied to Year 1 licenses) to refund paid, but undelivered services. This discount is based on a ship date range of 12/1/2020-12/15/2020, resulting in a 1/1/2021 license date. Any change in this date and resulting license start date will result in modification of this discount value which may result in additional fees due to or from Axon.

Axon BWC hardware contained in this quote at zero cost is a TAP refresh of contract #00016472. The parties agree that all TAP obligations of this contract have been fulfilled.

Execution of this quote will terminate contracts associated with Q-237399 (executed contract #00024591) with Axon and will start a new 60 month contract.

The parties agree that Axon is granting a credit of \$9,600.00 (applied to Year 1 Payment) for trade-in of CEW hardware. This credit is based on a ship date range of 12/1/2020-12/15/2020, resulting in a 1/1/2021 contract start date. Any change in this ship date and resulting contract start date will result in modification of this credit value which may result in additional fees due to or from Axon.

This quote is contingent upon Agency payment of SI-1690853.

Purchase of TASER 7 are governed by the TASER 7 Agreement located at <https://www.axon.com/legal/sales-terms-and-conditions> and not the Master Services and Purchasing Agreement referenced below.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____	Date: _____
Name (Print): _____	Title: _____
PO# (Or write N/A): _____	

Please sign and email to Chris Neubeck at cneubeck@axon.com or fax to (480) 658-0629

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

The trademarks referenced above are the property of their respective owners.

Axon Internal Use Only		
		SFDC Contract #: Order Type: RMA #: Address Used: SO #:
Review 1	Review 2	
Comments:		



Sparks Police Dept. - NV

ATTENTION

This order may qualify for freight shipping, please fill out the following information.

What is the contact name and phone number for this shipment?	
What are your receiving hours? (Monday-Friday)	
Is a dock available for this incoming shipment?	
Are there any delivery restrictions? (no box trucks, etc.)	